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## WHERE SCIENCE & STRATEGY CONVERGE

# **SCIENTIFIC INFORMATION THE KEY TO R&D EFFICIENCY**

**& PRODUCTIVITY** 

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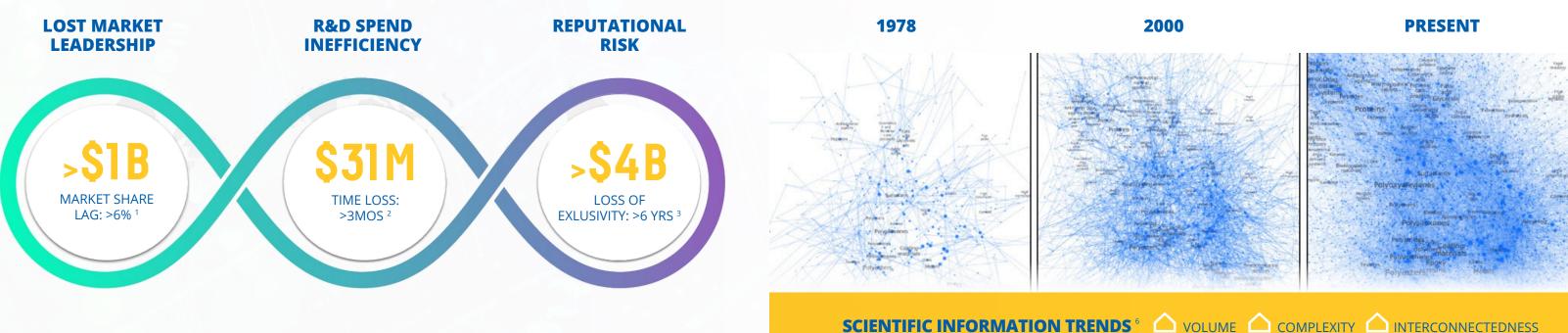
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#### **COST OF MISSING SCIENTIFIC INFORMATION IS HIGH**

#### **COST TO MANAGE SCIENTIFIC INFORMATION CONTINUES TO ESCALATE**



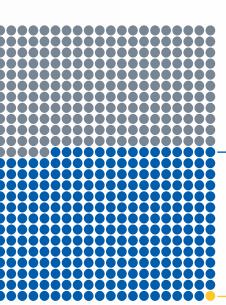
#### **POORLY MANAGED SCIENTIFIC INFORMATION AFFECTS R&D EFFICIENCY**

# YET, INVESTMENT IN EXTERNAL SCIENTIFIC INFORMATION SOURCES REMAINS LOW

### **18% TIME LOST IN SEARCH VS. RESEARCH**<sup>4</sup>

**COST \$15K-\$20K PER YEAR, PER SCIENTIST**<sup>5</sup>

\$2.6B COST OF INNOVATION





**CAS HAS INVESTED > \$1B IN SCIENTIFIC INFORMATION SOLUTIONS OVER THE LAST 5 YEARS. INTRODUCING A NEW CALIBER IN CHEMICAL INTELLIGENCE...** 



More than "hits"... UNLOCK INSPIRATION for your next BIG INNOVATION!

# THE BLUEPRINT OF CHEMICAL INTELLIGENCE



**DIRECT ACCESS** to the unmatched CAS content collection, patent documents **SEARCH ENGINE** shows and step-by-step synthetic procedures and methods

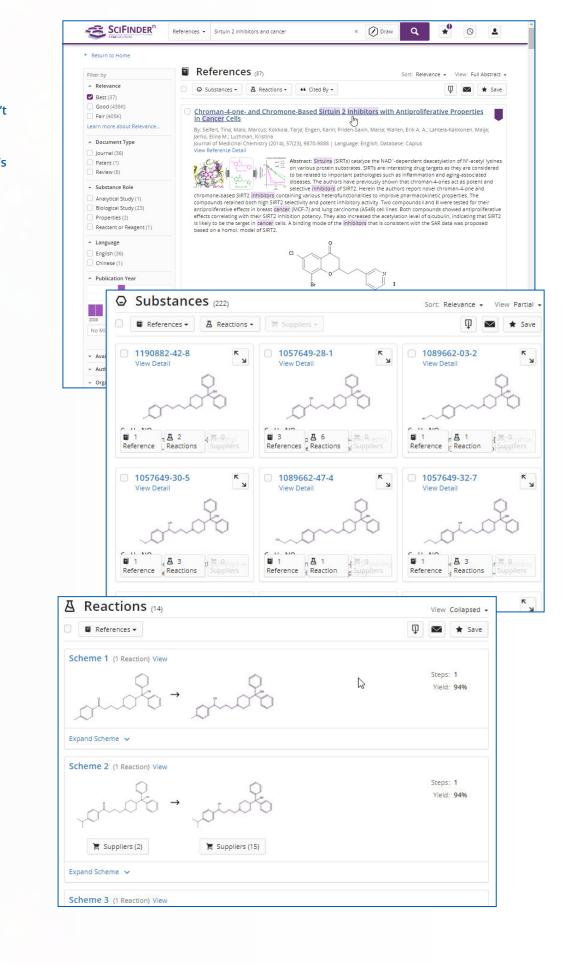


The most advanced Chemical **RELEVANCE** you where to start and what to focus on



# **INSIGHTS**

In today's competitive landscape, your research team needs to quickly gain knowledge and insights from relevant discoveries. You can't afford to spend hours sifting through extraneous content in patents and journals. That's why we designed SciFinder<sup>n</sup> with the most chemistryaware relevance engine in the industry. It doesn't just search faster-it helps you search smarter, anticipating your information needs and accelerating your work.



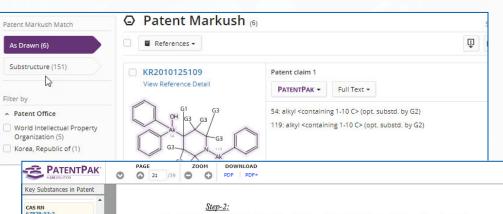
# SYNTHETIC PLAN

Being efficient in the lab requires a great synthetic plan. Your chemists are juggling many variables in their synthetic planning, from the cost of materials, to the complexity of the procedure and the final yield. SciFinder<sup>n</sup> helps your team locate the right reactions quickly and maximizes productivity with direct access to chemical sourcing information as well as step-bystep synthetic procedures curated by experts.

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	As Drawn (175)						₽ 💌
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	Filter by	Supplier  Alta Aesar United States	108-30-5 Succinic anhydr	de	Purity ≥99%	Purchasing Detail Order From Supplier 2 250g, USD 16.40 500g, USD 27.60 1000g, USD 43.90 5000g, USD 46.00	Typically in stock Ships within 1 week
xperimental P	rotocols					Bulk Screening	
MethodsNow™ Products	Experimental Procedure Butanedioic acid, 1-[1-[4-(1,1-dim ester, Yield: 91%	Butanedioic acid, 1-[1-[4-(1,1-dimethylethyl)phenyl]-4-[4-(hydroxydiphenylmethyl)-1-piperidinyl]butyl]					Maintained in stock Ships within 1 week
Reactants	Succinic anhydride Terfenadine					6 Order From Supplier C <sup>2</sup> 0.25 G, USD 705 Bulk	Maintained in stock Ships within 1 week
Reagents	Pyridine	Pyridine				6 Order From Supplier 🗗 5 G, USD 300	Maintained in stock
Catalysts	4-(Dimethylamino)pyridine	4-(Dimethylamino)pyridine				Bulk	Ships within 1 week
Solvents	Dimethylformamide						
Procedure	<ol> <li>Add terfenadine (471.7 mg) to a solution of succinic anhydride (200 mg) and 4- dimethylaminopyridine (12.2 mg, 0.1 mmol) (previously dried under vacuum for 2 hours) in dimethylformamide (4 mL).</li> <li>Add dry pyridine (0.8 mL) to the solution.</li> <li>Stir the solution overnight at room temperature.</li> <li>Evaporate dimethylformamide under vacuum.</li> <li>Wash the residue with petroleum ether.</li> <li>Purify the product by silica gel column chromatography, eluting with chloroform:methanol (90:10).</li> </ol>				0).		
Transformation	Alcoholysis of Anhydrides						
Scale	milligram						
Characterization	Data						
∧ Butanedioi	ic acid, 1-[1-[4-(1,1-dimethylethyl)phen	yl]-4-[4-(hydroxydiphenylmethyl)-1-pipe	ridinyl]butyl]	ester			

# **IP STRATEGY**

In order to successfully manage your research portfolio and bring your innovation to market, it's essential to first understand the technology landscape. SciFinder<sup>n</sup> can help answer a host of IP-related questions such as: Where are the opportunities for innovation? Are there infringement risks? Who else is working in this space? SciFinder<sup>n</sup> gives you access to industry leading capabilities like patent Markush searching and content such as chemically annotated patents, so you can stay on top of the technological landscape.



- 5 [0078] Dry K2CO3 (10 g0.072 mol) in NMP (60 mL, 0.626 mol) was heated to 165°C for 1 hr under nitrogen. N-(2-Methoxy-4-nitrophenyl)pyrrolidine (20 g, 0.090 mol) and thiophenol (28 mL, 0.272 mol) were added with stirring at 165°C. Stirring was continued for 2 hr at 150°C. The mixture was cooled to room temperature, neutralized with 1.5 N HCl and extracted with ether. The ether layer was washed with water, brine,
- 10 dried over Na2SO4 and concentrated. The dark red product obtained was purified by column chromatography using petroleum ether-ethylacetate (9:1) as eluent. Yield: 11.5 g, 61 %.

Step-3:

nalyst Markup Locations (1)

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CAS RN

- 15 [0079] N-(2-Hydroxy-4-nitrophenyl)pyrrolidine (5 g, 0.024 mol), racemicepichlorohydrin (40 mL) and catalytic amount of tetrabutylammonium bromide (60 mg) in 100 mL 3N flask was heated at 50 °C with stirring for 30 min. NaOH (2.3 g, 0.058 mol) in water (5 mL) was added slowly over 15 min. Stirring was continued at 50°C for 15 hr. Water (100 mL) was added, extracted with chloroform, washed with water, dried 20 over Na<sub>2</sub>SO<sub>4</sub> and concentrated. The crude epoxide was purified by column
- chromatography using 9.5:0.5 petroleum ether:ethylacetate as eluent. Yield: 2.7 g, 43 %.

#### Sources

- 1. https://www.mckinsey.com/industries/ pharmaceuticals-and-medical-products/ourinsights/pharmas-first-to-market-advantage
- 2. Drug Discovery World Fall 2004, Failure rates in drug discovery and development: will we ever get any better?
- 3. https://www.hhrjournal.org/2017/11/ patent-fighters-taking-on-big-pharma
- 4. SciFinder user survey of top discovery research organizations

#### full-time researcher.

- & Insights
- Drug Development
- - 9. CAS Market Analysis

### INDUSTRY LEADERS ACROSS R&D **ORGANIZATIONS RELY ON CAS SOLUTIONS**

#### PHARMA 48 of the top 50<sup>10</sup>

**BIOTECH** 20 of the top 25<sup>11</sup>

#### CHEMICAL

48 of the top 50<sup>12</sup>

10 of the top 10 global patent offices <sup>14</sup>

GOVERNMENT

ACADEMIC 100 of the top 100<sup>13</sup> 5. Average hourly cost for fully-loaded,

6. CAS Proprietary data, CAS Analytics

7. Tufts Center for the Study of

8. Tufts Center for the Study of Drug Development

- 10. Pharm Exec's Top 50 Companies 2017
- 11. The Top Biotech Companies of 2017
- 12. C&EN's Global Top 50
- 13. Shanghai Ranking's Global Ranking of Academic Subjects 2017 — Chemistry
- 14. WIPO IP Facts and Figures 2018

#### **Business Card**